

WE ARE WINCHESTER

AUGUST 2023

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# LETTER FROM THE EDITORS

Each month our mission becomes a little clearer with the magazine and our goal to promote the businesses and people that make Winchester such a fabulous place to live.

This month we sat down with local businesses that have been around for 93-135 years to get an idea of how they changed and served the community in order to survive so many changes throughout our history, both on a local and national level.

The speed of change has increased exponentially over the last 4 decades, so it will be interesting to continue watching these companies pivot to meet our changing needs.

People are what define a community, and we would love to hear who you think we should talk to! One of our favorite activities is being able to connect the right people with each other, so we would love to get to know who you love!



*Misty Weaver  
& Katie Jordan*

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Join me to learn more about Winchester's significant architecture! ~ Justin Peucker

## GLEN BURNIE HISTORY

When James Wood was commissioned to survey what would become Winchester, the area was then part of Orange County. He secured a grant from the Colonial government in Williamsburg to build his home on 1241 acres "on the branches of Opeckon River" in 1753 according to the original deed, which he called Glen Burnie. The original home was a log building with stone chimneys, and was replaced by Robert Wood, the youngest son of James, who built the structure we now see at the same location in 1794. Glen Burnie eventually made it into the hands of Julian W. Glass Jr., who was the great-great-grandson of James Wood. Julian undertook a complete restoration of the home and then deeded the property to be opened to the public, and it is now inside the confines of the Museum of the Shenandoah Valley.

A Georgian style residence, there are five irregularly shaped bays, and although a masonry seam can be seen indicating two different construction dates, a pronounced string course and modillioned facade was lengthened when the kitchen and drawing room wings were added to blend the elements. Flemish-bond brickwork is noticeable in the wing replacements that were completed in 1959, reminiscent of many historic buildings in Williamsburg.

Great care was taken during all renovations to the interior woodwork including the original pine flooring, the staircase sawn scroll brackets, turned newel posts, and balusters. Paneled wainscot and dentiled cornice with gouged work and stars embellish the first and second floors. The dining room retains the original paneled chimney with a dentiled mantel shelf with volutes, framed by a scrolled architrave.

While most Winchester historic architecture is privately owned, residents and visitors alike can enjoy the features of Glen Burnie by visiting the museum during normal business hours to learn more about the house and its past inhabitants.



# A Glimpse into Three Enduring Legacies

In an era where businesses come and go with lightning speed, a handful of establishments in Winchester have stood the test of time, weathering the winds of change for over a century. These venerable institutions have become woven into the fabric of the city's history, witnessing economic booms, societal shifts, and technological advancements. Their remarkable resilience and adaptability have not only ensured their survival but also made them cherished landmarks and icons of Winchester's heritage.



## SOLENERGERS

Today passersby of 140 N Loudoun St may notice the Solenberger's historic sign on the side of the building, without having an understanding of the buildings legacy. John Stouffer Solenberger, facing physical challenges caused by polio, founded Solenberger & Stouffer in 1888 as an alternative to working on his family's farm. The hardware store initially thrived, but a fire in 1908 forced its relocation to North Loudoun Street. John S. diligently adapted to changing times and shifted the store's focus to meet the needs of a growing Winchester community and remained in the building for 85 years. The business weathered economic ups and downs, from the prosperity of the 1920s to the challenges of the Great Depression, and of course Covid recently.

John S. ensured the well-being of his employees by keeping them on the payroll during difficult times. You can easily observe this continued tradition through current employees who have been with the company for 50+ years. His sons, Howard, Hugh, and Herbert, took over the business after his passing in 1935. Hugh's son, John T., joined the company in 1955 and made significant strides, even promoting an African American employee to a management position during a time of racial tension. Today the store's legacy is retold in a large mural at their current location on Berryville Ave, and through each transaction.

Solenberger's True Value Hardware has served the Winchester/Frederick County area for 135 years. Patti Solenberger says "the keys to our success as a Winchester institution include continual change, community involvement, loyal employees and customers, heirs with a vision to continue the legacy and God's amazing grace."





## BELL'S FINE CLOTHING

Samuel Shendow's journey began during the Great Depression when he established a loyal customer base in Winchester as a traveling salesman for Bell's in Washington, D.C. Recognizing the city's potential, he opened his own store in 1931, adopting the name Bell's and introducing superior-quality clothing and custom tailoring services to the area. Shendow's attention to detail and his ability to source hard-to-find items, even during wartime rationing, solidified the store's reputation for excellence.

Today, Bell's remains a testament to the values instilled by its founder. Shendow's son Irvin, daughter-in-law Sarah, and grandsons Scott and Stephen continue to curate a collection of timeless clothing and accessories, adapting, and upholding the enduring principles Samuel created. The store encapsulates a mini museum to the history Bell's has not only seen, but created.

With fashion changing rapidly, Stephen reminded us that looking in the mirror while buying clothes is like peering into the mirror of life itself. It is not merely a reflection of our physical appearance, but a profound reminder of the choices we make and the paths we navigate. Just as we carefully select garments that align with our unique style and enhance our confidence, so too must we consciously choose the experiences, relationships, and opportunities that shape our journey, as Winchester businesses have been doing for centuries now.

## H.N. FUNKHOUSER

Hugh Newell Funkhouser founded his company during the Great Depression in 1932. He began by going door-to-door selling kerosene for cooking stoves and lamps, adding heating oil to his business as it flourished and coal and wood fell out of favor.



Until 1950, when Funkhouser hired Bob Castleman as a second driver for \$30 a week, it was a one-man show. When the Korean War sent Castleman away, Robert H. Claytor joined the company, and his son, current CEO Bob Claytor, was only the seventh employee when he joined in the 1970's. H.N. Funkhouser now employs over 400 people, including Claytor's daughters, Cary Nelson and Rieman Royston.

Funkhouser continued to innovate and change their offerings, expanding into gasoline, lubricants, and eventually 22 Handymart service stations, Dunkin Donuts and Subway locations, a wholesale lubricant business, and an HVAC and plumbing business. Today, we are accustomed to seeing convenience stores that sell gas and food; nevertheless, Handymart was the first in Winchester to offer both services.

When you talk to Bob Claytor, he will tell you that his worldview is based on the idea that charity is the rent you pay for living in a nice neighborhood. He believes that we must all be willing to say yes to our community. That includes H.N. Funkhouser's leadership serving on many non-profit boards, volunteering, and donating to local groups, including 5 cents of every gallon of agricultural heating fuel sold going to the Virginia FFA Foundation. Bob and his family are staunch supporters of the "support local, spend local" movement.



## Vincenzo Mazzone and Lenora Schmecko, Winchester's newest bakery's owners, drew inspiration from their Italian backgrounds.

Vincenzo Mazzone and Lenora Schmecko, Winchester's newest bakery's owners, drew inspiration from their Italian backgrounds. The brother and sister grew up amongst three generations of restaurant entrepreneurs and bakers, and are proud to open Knead Bread, 28 E Piccadilly St, a European-style bakery that specializes in fresh breads and baked items.. Everything is hand cut and hand formed, and the ingredients are of the greatest quality. Lenora's dietary philosophy is that everything should be fresh, honest, and clean. Because there are no preservatives, the breads and sweets must be consumed within a couple of days after being made.

Food in Europe is organic, pesticide-free, and unaltered. With their offerings, Vincenzo and Lenora have done the same. According to Lenora, you can incorporate shopping for fresh foods into your everyday routine. Shopping this way becomes a social event, it fosters a sense of community because you know where everything is coming from. She believes it motivates you to be mindful of what you consume. She wants the next generation to understand that they have power over their food and how it affects them.

The siblings have created a pleasant atmosphere where newcomers are welcomed just as cordially as regulars. The shop is open from 6:30 a.m. to 1 p.m. on Wednesdays through Sundays. Daily bread selections are listed online, as well as muffins, crumb cake, scones, and cinnamon rolls. Throughout the week, the bakers add specialty products to the menu, giving consumers an incentive to return.

Knead Bread allows us to take a breather and slow down in today's fast-paced environment, grab a cup of coffee, and strike up a discussion.

Baking begins at 3 a.m. as a labor of love. Knead Bread is currently producing 125 loaves of bread and 140 scones every day at the time of our interview, in addition to all of the other daily offerings. Lenora beams when people tell her how pleased they are to have this bakery in Winchester.

Vincenzo and Lenora have strong backgrounds in the culinary industry. Frank Ferrara, their grandfather on their mother's side, was a restaurant entrepreneur. Their grandmother, Lenore, was a baker who taught her grandchildren how to bake from scratch. Their father had a luncheonette in Brooklyn, where he cooked his own bread. In his retirement, he taught two of his sons how to bake, just like his mother had done for him. Vincenzo and Lenora's father was the driving cause behind their decision to create a bakery. Lenora remembers her father always telling her how essential it is to have a dream. He would remind her that if she gave up on her dream, she would stop living. Their father died last year at the age of 84. Vincenzo and Lenora have opened Knead Bread to give birth to their dream in his honor.



# KNEAD BREAD



# SEE *August events* AND BE SEEN

## 5

### WEST OAKS PEACHES & BEACHES

Hula on over for a PEACHY celebration at the market on August 5th for our 2023 Peaches and Beaches Festival! [West Oaks Farm Market](#)

## 6

### EEG & RIDGESIDE K9 COMMUNITY BBQ

Join us for an exciting day of Open Gyms, Vendors, Food Trucks, Silent Auction, Carnival Games & more! [East Coat Gymnastics](#)

## 11

### GARDENS AT NIGHT

Celebrate the music of the fab four with nationally touring Beatles tribute band The Return. [MSV](#)

## 19

### GREEK FESTIVAL

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## 23

### KIDSTEAM: WATER WATER

Join us for a variety of thematic STEAM activities that littles and their grown-ups can do together. Explore and create. [Handley Library](#)

## 26

### WATERMELON WINE FESTIVAL

Drunken Watermelon Drink, live music, the Watermelon Crawl, and a full day of family-friendly fun and watermelon festivities. [James Charles](#)

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Email your events to [otw@oldtownist.com](mailto:otw@oldtownist.com) with date, title, URL, and location, to be considered for our event calendar each month!





## Elevating Life's Moments through Memorable Experiences

Summit Events began as a passion project for its founder Ben Savory, who developed an early fascination with sound engineering while accompanying his cousin to record sermons at their church. Over the years, this interest evolved into running sound systems during college and supporting friends' weddings. Recognizing the importance of creating memorable experiences, Ben embraced the opportunity to provide sound and DJ services for weddings and events after returning to Winchester with his young family.

The turning point for Summit Events occurred during a wedding at Riverside on the Potomac in Leesburg. Although the event went smoothly and guests had a great time, a deeply emotional encounter with the mother of the bride left a profound impact. She tearfully expressed her gratitude, revealing that her daughter, who had just gotten married, was starting chemotherapy the following day due to a terminal cancer diagnosis. This heartfelt interaction made the founder realize that every event is significant and has the potential to be someone's most important moment. It solidified his commitment to creating extraordinary experiences for people to cherish.



Summit Events aims to elevate life experiences by focusing on the relationships and memories shared with loved ones. Their services extend beyond sound and DJ expertise to include photo booths and event lounges. To enhance events further, Summit Events offers a retro-inspired 1965 Airstream camper that doubles as an event lounge and photo booth. This stylish addition allows clients to create a fully themed event without the need for extensive decorations.

Summit Events also prioritizes giving back to the community. By donating a portion of their revenue to nonprofits and community

events, the company supports local organizations and initiatives. While Ben envisions his company as the best entertainment provider for Winchester and Frederick County, his goals to continually give back to the community is what sets them apart. Ben's grandparents were house parents for the Evan's Home for Children in the 1970's and today Summit Events has adopted the organization helping raise thousands through a wing eating contest. They also plan to document an upcoming family reunion for past

alumni to develop video and marketing archives that will tell the story for generations to come. Taking local to another level they have also adopted their children's public school and provide photo booths, DJ services and more for school events.

Summit Events continues to thrive as a trusted partner in creating extraordinary events that leave a lasting impact on the lives of their clients and their loved ones. Reach out to them at [SummitEventsCo.com](http://SummitEventsCo.com)



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# LAST CALL

## Watermelon Mojito



Beat the dog days of summer with this refreshing cocktail!

- 2 oz white rum
- 1 oz lime juice
- 2 oz watermelon juice
- Fresh mint leaves



In a glass, muddle a few fresh mint leaves. Add rum, lime juice, and watermelon juice. Fill the glass with ice and stir well.

Garnish with a mint sprig and small watermelon wedge.

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## Feline Frenzy: My 'Purrfect' House Viewing

One sunny afternoon, I found myself standing in a lovely colonial-style home, ready to show it to the Petersons, an enthusiastic couple looking to settle down. Everything was meticulously planned, except for one tiny, furry detail - the homeowner's mischievous cat, Whiskers.

The agent had included showing notes about the indoor cat, and the homeowner had multiple signs. Apparently, Whiskers was an escape artist, a fact I'd duly noted despite my crippling feline allergies. As an experienced realtor, I knew to keep a safe distance from our feline occupant while keeping him within eyesight. All was well until I opened the front door to welcome the Petersons. With a speed that would put a cheetah to shame, Whiskers dashed out the door, relishing the newfound freedom. I watched in horror as my afternoon quickly transformed into a cat-chasing carnival.

Armed with a pack of tissues for my imminent allergic reaction and a toy mouse Whiskers seemingly adored, I embarked on the unlikely task of retrieving an adventurous cat without actually touching it. I sneezed my way through shrubs and hedges, the Petersons close behind me, amused and invested in the great cat hunt. Whiskers led us on a merry chase around the neighborhood, under parked cars, and atop fences. At one point, I even found myself pleading with Whiskers, negotiating treats, and making promises I wasn't sure I could keep.

Finally, using the toy mouse as bait, I cornered Whiskers in a nearby hedge. A quick strategic sweep sent our furry escapee scampering back towards home, and I hastily herded him back inside, successfully avoiding direct contact.

By the time we finally got around to the actual house tour, my eyes were watering, my nose was twitching, but my spirit was unbroken. Thankfully, the Petersons took the whole event in stride. In fact, they found the episode so endearing that they decided to buy the house, cat escapades and all.



**I promise to always wrangle animals, except snakes and spiders, they are on their own! ~ Misty**

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Founded in 1985, Access Independence has made a significant impact by bridging the gaps in accessibility and providing crucial support to those in need. In an interview with the CEO, we gained insight into the organization's mission, accomplishments, and their unique approach to fundraising and community engagement.

Charles Harbaugh IV joined Access Independence after eight years as the Director of Business at NW Works. Charles believed in his ability to use his community connections to grow and increase the services they offer. Since joining, the organization has experienced impressive growth, expanding their services by 30%.

Access Independence serves approximately 500 clients across six counties in Virginia, including Winchester, Frederick, Clarke, Shenandoah, Page, and Warren. Their commitment to empowering individuals with disabilities is evident through their swift response to their clients' needs. The organization provides essential equipment like wheelchairs, walkers, and ramps, ensuring their clients can navigate their environments comfortably. Moreover, they manage the finances of 150 clients, helping them live independently by ensuring bills, taxes, and mortgage payments are taken care of promptly.

What sets Access Independence apart is their dedication to employing individuals with disabilities. With over 51% of their staff being persons with documented disabilities, the organization fosters an environment where clients receive assistance from individuals who genuinely understand their challenges. These staff members not only possess expertise but also employ modern apps and technologies to enhance their clients' lives. Additionally, they assist clients with social security benefits applications and offer invaluable advice based on their own experiences.

Access Independence serves individuals who come to them directly as well as those referred to them by various organizations. As a state agency, they are geographically based and cover the Northern Shenandoah Valley region of Virginia. With a team of 17 dedicated individuals, they diligently work to address the unique needs of each client and make a positive impact on their lives.

Access Independence primarily engages in fundraising for specific projects rather than general expenses. They carefully select fundraisers that align with their civic projects, ensuring donors can see the direct impact of their contributions. By tying the donation amounts to specific items or services, such as wheelchairs or handrails, they give donors a clear understanding

of how their support translates into meaningful assistance for individuals in need.

The organization collaborates closely with Blue Ridge Hospice, which generously provides medical equipment for distribution. Access Independence has developed a strong partnership, receiving necessary equipment such as wheelchairs and walkers from their warehouse. Additionally, the organization works with other entities like Stars, who provide grant funding, and the Department of Aging and Rehabilitative Services in Winchester, who offer oversight and government funding.

Access Independence recently launched a pre-employment transition program that focuses on teaching high school students with disabilities essential life skills. By imparting knowledge on topics such as job applications, dental appointments, public transportation, and driver's licenses, they aim to empower individuals from an early age and enhance their independence. This new program demonstrates the organization's commitment to enabling long-term success for their clients.

With a strong emphasis on expertise, community engagement, and targeted fundraising,

Access Independence continues to be a driving force in creating a more inclusive and accessible society.

You can learn more about how you can help Access Independence continue their mission at

[AccessIndependence.org](http://AccessIndependence.org)



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## Bill Wiley: A Man of Service and Advocacy for Winchester

The Virginia state legislature, the oldest governing body in the Western Hemisphere, is where decisions are made that shape the destiny of the state, impacting the lives of its citizens in profound ways. Among the dedicated legislators who serve as delegates and senators, representing their districts and advocating for their constituents, one notable figure stands out - Delegate Bill Wiley.

Hailing from Roanoke and growing up on his father's farm, Bill's journey led him to Episcopal High School in Alexandria and later, to George Mason University. Bill has always had a love for sports, particularly football, and great passion for the outdoors, which led he and his wife Katy to Winchester.

As Bill settled into Winchester, he followed in the footsteps of his family members, where he found success in commercial real estate and development, until he found his true calling at Howard Shockey and Sons, Inc., where he now serves as a business development manager. Bill's commitment to service was further amplified when he was elected to Winchester City Council representing Ward 1, a role he held until 2020 when a new chapter opened up and he was appointed to replace the delegate seat previously held by the Honorable Chris Collins.

As a member of the Transportation Committee, Delegate Wiley has made it his primary focus to address the pressing issue of updating the I-81 corridor. Supporting the pervasive mental health problems, providing better benefits for veterans to encourage them to stay in the state, increasing school assistance, and protecting the second amendment are among his other key areas of focus.

When asked about his beloved city of Winchester, Bill readily recommends exploring the Museum of the Shenandoah Valley. As a former board member, he recognizes the treasure it holds and its unique contribution to the area. Moreover, he highlights Winchester's unparalleled qualities as a perfect place to raise a family and conduct business, with its high quality of life, strategic location, and reasonable cost of living.

Bill also believes that supporting the education sector and fostering higher wage opportunities are vital for the community's progress. He dreams of establishing a teaching hospital in Winchester, complementing the existing healthcare facilities at Valley Health and Shenandoah University.

You can connect with Delegate Wiley and his team via email at [delbwiley@house.virginia.gov](mailto:delbwiley@house.virginia.gov), or by phone at 804-698-1029.

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### Victoria Zabala

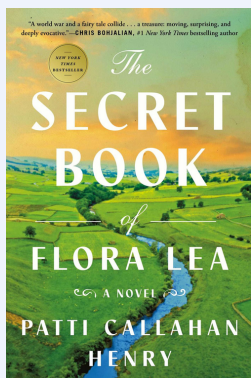
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## Winchester Book Gallery Recommends:



Hazel is in London, ready to move on from her job at a cozy rare bookstore where she has found a secret book that holds clues to her past. As Hazel embarks on a feverish quest, revisiting long-dormant relationships and bravely opening wounds from her past, her career and future hang in the balance. An astonishing twist ultimately reveals the truth in this transporting and refreshingly original novel about the bond between sisters, the complications of conflicted love, and the enduring magic of storytelling.

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# WINCHESTER REAL ESTATE

## Ready to sell?

It remains a sellers market and homes that are well cared for are fetching premium prices. Median sales prices have gone up 4.4% from June 2022, despite the mortgage interest rates. Current consensus is that more sellers will appear when interest rates hit in the 5% range as those with lower rates will accept exchanging mortgages at that point in time.

However, lower rates will also unleash more buyers, causing prices to continue to rise. Sellers entering the market now can refinance when rates drop into the 5's, and take advantage of the lower home prices currently while locking in appreciation the next 3-5+ years.

If you are thinking of selling (or buying), reach out to discuss your complete timeline to determine if it's better to sell now or wait based on your lifestyle and financial goals.

*Misty Weaver & Katie Jordan*

## WATERFRONT



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